

PRESIDENT'S REPORT

2014

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**“IT IS THROUGH
THE SUPPORT OF
OUR ALUMNI,
FRIENDS, AND
PARTNERS THAT
GREAT PROGRESS
IS POSSIBLE.”**

DEAR FRIENDS,

In today's global society, the more things change, the more they change even faster.

We are at a remarkable moment in our university's history, one in which our ability to evolve has shaped us into a leading 21st-century university. This year, we have achieved a number of impressive milestones and experienced significant transitions.

Through the combined efforts of faculty, staff, friends, and alumni, we have attracted more high-caliber students, faculty members, and leadership than ever before. New appointments include Jerry Balentine, D.O., as vice president for medical affairs and global health, and Duane Bailey as director of intercollegiate athletics and recreation.

Enrollment is growing, and it is projected to continue to do so. Funding for research is at an all-time high, with a record number of projects currently supported by the National Institutes of Health (NIH) and the National Science Foundation (NSF).

The spring semester brought more news: NYIT's School of Management received initial accreditation by AACSB (Association to Advance Collegiate Schools of Business) International. This distinction is the hallmark of excellence in business education and has been earned by less than 5 percent of the world's business programs.

Diversity, locally and globally, is a characteristic of NYIT that we are proud of. The Class of 2015 represents nearly all 50 states and more than 100 countries, and our newest graduates join a worldwide network of nearly 100,000 alumni that is truly borderless.

The impressive NYIT Board of Trustees continues to help make us a stronger, more competitive university as we grow and transition.

Chairperson Linda Davila (B.S. '78), first vice president, investments, Merrill Lynch Global Wealth Management, recently completed her fourth and final three-year term as board chairperson. Trustee Kevin Silva is the new chair. He is executive vice president and chief human resources officer at Voya Financial and has been a member of the board since 2007. The orderly transition of roles provides the board with continuity for the years ahead.

Three NYIT alumni recently became NYIT trustees: Philip Fasano (B.S. '80), executive vice president and chief information officer at American International Group (AIG); Itzhak Fisher (B.S. '82), founder and general partner of Pereg Ventures and chief executive officer of Harland Clarke Enterprises; and Monte Redman (B.S. '81), president and chief executive officer of Astoria Bank.

It is through the support of our alumni, friends, and partners that great progress is possible. A new academic year is on the horizon, and with it brings new challenges and a fresh crop of students who eagerly await their first day on campus. Your support helps make their academic experience a triumph and prepares them to serve as our next generation of leaders.

Thank you.

Sincerely,
Edward Guiliano, Ph.D.
President



2014-2015 MILESTONES

NYIT's School of Management earned AACSB (Association to Advance Collegiate Schools of Business) International accreditation for its business programs on all campuses in February.

Pictured: The simulated trading floor, funded by Voya Financial, mimics environments students will work in upon graduation.



NYIT's School of Engineering and Computing Sciences' Entrepreneurship and Technology Innovation Center (ETIC) opened in NYIT-Old Westbury in March. The center nurtures entrepreneurship and promotes collaborations among NYIT students and faculty members and industry partners.

Pictured: At the ETIC opening, attendees examine a NAO humanoid robot.



For the third year in a row, NYIT tennis competed in the National Collegiate Athletic Association (NCAA) Round of 16 tournament. The teams were ranked high in the Division II rankings: No. 14 in the nation and No. 1 in the East region (women's tennis), and No. 29 in the nation and No. 2 in the East (men's tennis).

Pictured: Student-athlete Melanie Benyadi on the court.



**FOR MORE
NYIT NEWS,
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In 2014, wages earned by students from internships surpassed the \$1 million mark. Since 2009, the Office of Career Services has worked with companies to educate them about labor laws that require most interns to be paid for their work.

Pictured: At the annual All Majors Job and Internship Fair, students meet with prospective employers.



In May, more than 7,500 guests celebrated the university's newest graduates at NYIT's 54th Commencement in Old Westbury. Of the 2,790 graduates, 47 percent earned undergraduate degrees, and 53 percent earned graduate, medical, professional, or postgraduate degrees.

Pictured: President Guiliano with incoming Board of Trustees Chair Kevin Silva and outgoing Chairperson Linda Davila at 2015 Commencement.



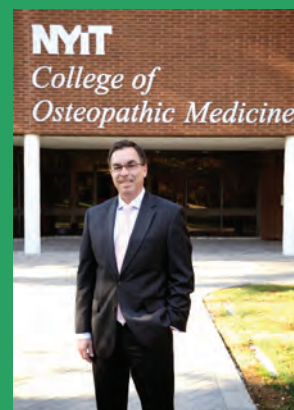
In September, NYIT partnered with Communication University of China (CUC) to establish an international media university in Beijing, known as ICUC. Students earn degrees from NYIT, beginning their programs in China and generally finishing at one of NYIT's New York campuses.

Pictured: The first NYIT students to study at CUC in Beijing.



Jerry Balentine, D.O., (pictured right) was named vice president for Medical Affairs and Global Health. The new position ensures that patient-centered care remains the foundation of NYIT's medical and health professions curricula.

Pictured above: NYIT College of Osteopathic Medicine students practice procedures on a high-fidelity mannequin.



FUNDING DREAMS THAT FUEL CAREERS

Trustee Michael Merlo and Domenick Chieco (B.S. '89) embody the spirit of giving that empowers NYIT students to fulfill their professional dreams.

“Girls and computers don’t go together.”

Ana Robakidze grew up hearing these words in her native country of Georgia, but when she discovered “beauty in the language of computer code,” she refused to yield to gender stereotypes.

Despite criticism, she chose to pursue a career in computer science and earned a partial scholarship to NYIT-Manhattan, where she realized she could be a role model for girls interested in computers. Her uncle in Georgia agreed to help fund a portion of her education.

“When I first came to NYIT, I didn’t have any leadership skills,” says Robakidze. “So I signed up for everything.” By her second year, she was president of the NYIT-Manhattan Society of Women Engineers, a senator for the NYIT chapter of the Institute for Electrical and Electronic Engineers, and vice president of the Residence Hall Council. She was also making new friends, networking, and getting internships. Everything seemed to be going perfectly.

Then world affairs intervened.

Russia’s invasion of Ukraine in 2014 forced her uncle’s business into bankruptcy. Robakidze needed to act fast.

“Being a computer science major, I was taught that when there is a problem, you find a solution,” says Robakidze. She wrote a letter explaining her situation to President Guiliano, who in turn read it at the 2014 NYIT President’s Forum to attendees who included trustees, faculty, and friends of the university.



Trustee Michael Merlo with scholarship recipient Ana Robakidze at the 2015 President's Forum Dinner.

NYIT trustee Michael Merlo stood up and immediately pledged \$10,000 to help.

“She came to this country and made a commitment,” he says. “I knew I had to help out.” Merlo believes that supporting students such as Robakidze sends an important message about how the university empowers people to achieve professional success. “One of the beautiful things about NYIT is the diversity of the student body,” he says. “Through the students, you see what this country is all about. We have to give them an opportunity, and that is best achieved through education.”

Merlo’s family raised him to prioritize education as the springboard to future success. Today, he serves as chief credit officer for Signature Bank. He has been a member of NYIT’s Board of Trustees for 15 years and established the Mr. and Mrs. Michael J. Merlo Endowed



Ana Robakidze at NYIT-Manhattan



Left: Shannon Pearce (B.Arch. '12) tours a construction site at 1107 Broadway. The renovation is being managed by her employer, T.G. Nickel & Associates.

Right: Daniel Horn (B.Arch. '13) (right) with Alex Alaimo (B.Arch. '13) at the 2015 Scala Gala, an event sponsored in part by the Friends of the NYIT School of Architecture and Design.

Presidential Scholarship Fund to ensure that NYIT students like Robakidze have the resources they need to continue their education. “An NYIT degree is one of the best investments that students can make,” Merlo says.

Domenick Chieco (B.S. '89) agrees that higher education is the key to a successful career. As managing partner of Milrose Consultants, a leader in municipal permit expediting and building code consulting on the east coast, he also understands firsthand the value of an NYIT diploma.

Chieco’s collaborations with his alma mater led to his involvement with the Friends of the NYIT School of Architecture and Design, which he cofounded with members Laura Smiros (B.Arch. '84), Jim Smiros (B.Arch. '84), Roger Smith (B.Arch. '78), and John Sorrenti (B.A. '72, M.B.A. '78). Chieco also hosts the organization’s annual fundraiser. The Friends group helps students via networking, guest lectures, and experiential learning opportunities. Chieco enjoys seeing the camaraderie shared among fellow alumni architects. “They’re proud to be NYIT graduates,” he says.

Shannon Pearce (B.Arch. '12), assistant project manager for T.G. Nickel & Associates, was one of the students who

benefited from the group. “The networking factor alone was great,” she says, noting that it was the “Friends” who helped her land the job at Nickel.

As the first in her family to earn a college degree, Pearce recognizes the importance of giving back: “I recently spoke on an industry partner panel at an NYIT event, the kind I organized when I was a student, so in a way I’ve come full circle.”

Daniel Horn (B.Arch. '13), a lead design specialist at Perez Architecture in Brooklyn, N.Y., appreciates the contributions that alumni such as Chieco have had on his education. “In my years at NYIT, I received numerous awards that I am very grateful for,” he says.

For his classmate, Alex Alaimo (B.Arch. '13), Chieco and the Friends group provided him

with opportunities to attend conferences and events, such as the American Institute of Architects 2011 annual convention in New Orleans and a design fair in Milan, Italy.

“I met so many people while at NYIT,” says Alaimo, now a junior architect at New York City-based PBDW Architects. “You don’t get that at other schools. The relationships you build are among the key takeaways.”

Chieco says his desire to improve the lives of students stems from his parents, who taught him at a young age that by giving back you receive greater rewards in return. Last year, he endowed the Tommaso and Franca Chieco Endowed Scholarship Fund to honor them. He says, “My parents raised me to be a leader, to be among the best in my field, and to help those become more than what they are today.” ■

Domenick Chieco (B.S. '89) speaks at the 2014 fundraiser for the Friends of the NYIT School of Architecture and Design, which raised nearly \$100,000 to support architecture and design students.



ADVANCED LEARNING

Debra A. Vogel (A.A.S. '85), NYIT President's Forum founding member and member of the School of Management's Executive Council, helps students understand that successful careers begin with leadership, professionalism, and education.



Katharine Polovitskaya, recipient of the Debra A. Vogel Student Leadership Award.

Pictured on this spread: scenes from the Debra A. Vogel Student Advancement Leadership Luncheon in April, which celebrated student success and honored Vogel for her dedication and support of the School of Management's Student Advancement Programs.

Debra A. Vogel (A.A.S. '85) started management courses at NYIT-Old Westbury just before she partnered in building a new company as executive vice president, treasurer, partner, and board member at Lachman Consultant Services, Inc.—a firm specializing in U.S. Food and Drug Administration compliance and regulations. Vogel had a clear handle on the pharmaceutical manufacturing and quality side of the field (prior to Lachman, she worked as quality assurance coordinator at Endo/DuPont Pharmaceuticals), but she knew she needed a strong business education to advance her career.

“A management degree is highly flexible, allowing you to reach the highest rank of any industry,” she says.

Vogel used her NYIT education to help build Lachman into a premier global consulting firm servicing the pharmaceutical, medical device, and allied health industries. In 2011, she became president of Paradigm Management LLC, where she drew from her business expertise to support real estate investment and property management services, help companies develop effective business strategies, and offer mentoring and career coaching. In addition, Vogel is president and owner of Paradigm Café, another start-up business, which just opened in Manhattan.

Now Vogel is turning her sights to her alma mater and counseling a new generation of NYIT students. “I enjoy helping people and giving back,” says Vogel. “Returning to NYIT as a member of the Executive Council and then through the Debra A. Vogel Student Advancement Program was

a great opportunity to provide guidance to students by sharing my business and life experiences since graduation.”

Her decision to reconnect with NYIT coincided with the School of Management's recent Association to Advance Collegiate Schools of Business (AACSB) International accreditation. In February, after a multiyear process, NYIT joined an elite group of universities that has achieved this gold standard of business education.

“This is a testament to the overall high quality that the school is pursuing and continues to achieve,” says Dean Jess Boronico, Ph.D., whose “TEMPOS” learning model—a key contributor to the accreditation—emphasizes integrated technology, experiential learning, international focus, professional enrichment, career-oriented education, and student advancement. “The fact that the School of Management has been able to demonstrate this level of quality in both its academic programs and our TEMPOS deliverables across all global campus locations simultaneously is a mark of the commitment of our students, faculty members, and community of stakeholders.”

“AACSB accreditation is an outstanding accomplishment,” says Vogel. “It allows us to compete on a much broader scale. The global marketplace is significantly changing. The School of Management provides students with essential training and contacts with experienced professionals. This, coupled with keeping on top of global events, is crucial for success in any business. It goes along with the philosophy that you never stop learning!”



“The global marketplace is significantly changing. The School of Management provides students with essential training and contacts with experienced professionals. This, along with keeping on top of global events, is crucial for success in any business.”

—DEBRA A. VOGEL (A.A.S. '85) (pictured left)

Your name follows you everywhere.”

Hospitality studies major Nahyoung Park of Seoul, South Korea, was inspired after listening to Vogel speak about leadership and her career. “Debra shared how she encountered cultural differences in her career and overcame them with confidence,” says Park, who plans to launch her own hospitality management company.

As president of the NYIT student chapter of the Professional Convention Management Association (PCMA) and a Student Advisory Board member, Park plans student advancement initiatives and networking events; she even attended PCMA’s annual convention, thanks to Vogel.

“Alumni who come back to share their knowledge and enthusiasm are wonderful examples of leadership and giving back. Our students realize that it’s not just professors who are there for them—it’s the whole NYIT family,” says Koenig. “There are no better role models.” ■



Robert Koenig, Ed.D., associate dean of NYIT School of Management, with students.

and that our community has the same goals for the school.”

Polovitskaya, president of the School of Management Student Advisory Board, is involved in various professional enrichment programs. She launched a series of “Reality 101” workshops that invite professionals to discuss concerns such as taxes and mortgage payments. She even participated in an international business workshop in Finland.

Vogel’s philanthropy also helped fund student trips to unique destinations with real-world relevancy, such as Wall Street, the Federal Reserve, the American Museum of Finance, and Fraunces Tavern, which served as a headquarters for George Washington during the American Revolution.

“Debra has opened up many things for us,” says Boronico. “Through her support, we have been able to enrich the opportunities for our students. This gives us a true advantage and unique differentiator.”

Associate Dean Robert Koenig, Ed.D., infuses Vogel’s business and academic philosophies into the NYIT curriculum. “It’s important for students to learn about ethics, values, and integrity,” he says. “Debra and I are devoted to ensuring that students live up to their reputations.

For many NYIT students, Vogel has turned that philosophy into a reality. She has provided resources for student advancement activities, including scholarships and awards, networking events, trips to conferences, community service programs, and other projects for School of Management honor societies, student clubs and associations, and the Student Advisory Board.

“NYIT allows students to be active in a professional business community, and that infinitely enhances your typical college experience,” says business administration major Katharine Polovitskaya, who aims to use her degree to land a position in the front offices of the National Hockey League. “Donors like Debra are important because they show students that they care



A PRIMER ON GIVING

Any time you give to NYIT, you make a difference. Your generosity directly benefits the lives of students by supporting scholarships, schools, programs, infrastructure, student life, athletics, and more. But giving can also require thought and planning—no matter the amount.

The Office of Development is here to help you structure your contributions so that they align with your interests and goals. You can create scholarships for students who inspire you; support schools, programs, or activities that you are passionate about; or contribute to the annual fund and advance a wide array of university needs.

Together, we can ensure that you do well in terms of how you wish to do good.

THE ANNUAL FUND

Giving to the Annual Fund means you are supporting NYIT's core needs through one of the university's most indispensable sources of funding. From student scholarships to facility maintenance to faculty research, your generosity influences every aspect of NYIT, no matter how much you are able to contribute.

Donors who contribute \$1,000 or more to the Annual Fund in a single calendar year are recognized as members of the NYIT President's Club.

MAJOR GIFTS

By establishing a major gift, you can make an enormous, lasting impact on NYIT. The Office of Development will help you think through your gift so that it matches the interests and causes you believe in most and so that it is configured in a way that works with your own long-term plans.

SCHOLARSHIPS

More than 80 percent of NYIT's full-time undergraduate students rely on some form of financial aid. Scholarship resources help NYIT recruit and retain talented, hard-working students regardless of their financial means.

One of the best ways to help is by creating a named scholarship. Working with the Office of Development, you can discuss the parameters of the scholarship and identify the type of student you wish to benefit. Establishing an endowed scholarship is a terrific way to support talented NYIT students in perpetuity and have your name remembered.

You can also contribute to NYIT's Fund-A-Need initiative, which raises vital scholarship funds for NYIT students. With your Fund-A-Need support, NYIT's stature as a place of opportunity for promising young scholars and innovators will continue to grow.

ENDOWED GIFTS

Giving to NYIT's endowment or establishing an endowed scholarship means investing in the future. You select a cause to support, and NYIT uses the income generated from your invested dollars in perpetuity, in accordance with NYIT's endowment spending rules. This means your gift has the potential to benefit students for years.

ESTATE PLANNING

Leaving a legacy demonstrates to generations to come that you made a difference and inspires others to do the same. Including NYIT in your estate plans may provide valuable tax benefits to you and your family. Such gifts can be made through wills, retirement plans, life insurance, and trusts.

CORPORATE MATCHING GIFTS

Your gift to NYIT could double just because of the place you work. Many companies support their employees' charitable efforts through matching gifts. (Some companies even match spouses' gifts.) Ask your personnel or human resources department about policies.

SUPPORT YOUR FAVORITE _____

NYIT schools, athletics, associations, programs, special events—give to those NYIT initiatives that mean the most to you. You can designate a specific cause when you give to the Annual Fund. Reach out to the Office of Development for more information.

SPONSOR AN EVENT

Donations from corporate sponsors to support events (such as fundraising galas, lecture series, or student programs) are always welcome and help defray the expenses of these activities. Reach out to the event organizer for more about how to donate.

GET INVOLVED

Above all, you are a valued member of the NYIT community. Attend events and lectures, organize an alumni reunion, mentor a student, or participate in a career fair. No matter how you choose to get involved, your engagement with NYIT makes us a stronger university and bolsters our global network of students, faculty, staff, alumni, and friends.

*Learn more and contact
a development officer at
nyit.edu/giving.*

NYIT DONORS

THANK YOU FOR
CHOOSING TO
GIVE TO NYIT.
YOUR SUPPORT
HELPS ENSURE
A BRIGHT
FUTURE FOR
THE UNIVERSITY
AND ALL OF
ITS STUDENTS.

Donor dates are from 1/1/14 to 12/31/14

PRESIDENT'S FORUM FOUNDING MEMBERS

NYIT's newly inaugurated President's Forum recognizes major donors who in recent years have made significant, often multiyear commitments for capital and endowment purposes, with an emphasis on student scholarships, facility improvements, equipment acquisition, and program development.

\$1,500,000 and above

Mr. Anthony J. Bonomo
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Designation

Angelo Lorenzo Memorial Field
Variety of initiatives, including student scholarships, facility improvements, and program development
Interdisciplinary Conference Support, Holston Endowed Scholarship, President's Endowed Professorship

\$1,000,000 to just under \$1,500,000

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Student speakers
Michelle Hamin (left)
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President Guiliano
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NYIT students representing various
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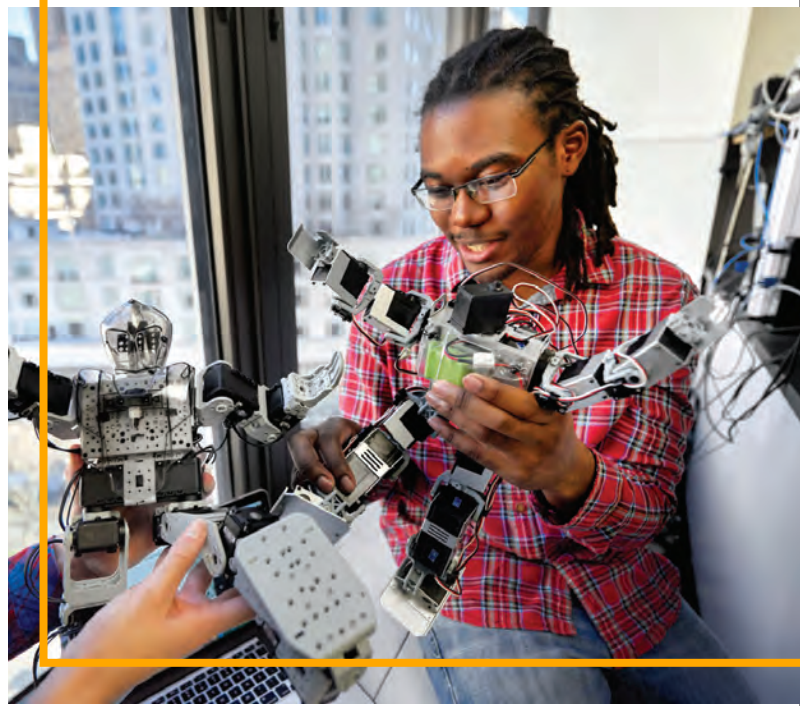
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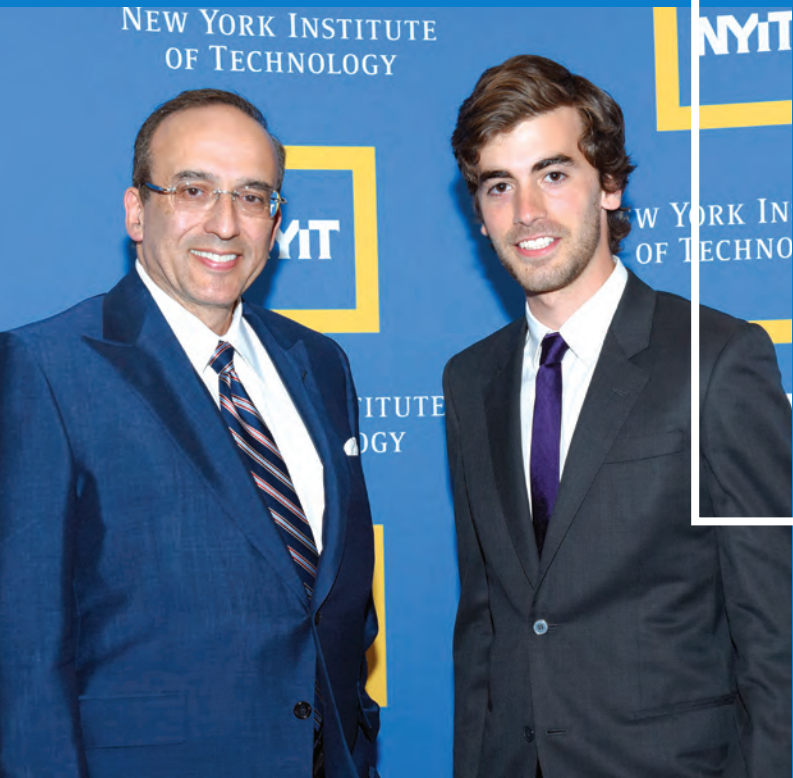
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